From: Persuasion Kollectionn at kkcomcon.com

DOUBLESPEAK

Kathy Kellermann

What is Doublespeak?

- Doublespeak is the name for language that pretends to communicate but doesn't, language which makes the bad seem good, the negative appear positive, the unpleasant attractive or at least tolerable.
- Doublespeak is language which avoids, shifts, or denies responsibility, language which is at variance with its real or purported meaning.
- Basic to doublespeak is incongruity the incongruity between what is said, or left unsaid, and what really is.

Doublespeak camouflages, misleads, distorts, deceives, inflates, circumvents, and obfuscates.

Doublespeak Examples

- Farmers no longer have cows, pigs, chickens, or other animals on their farms; according to the US Department of Agriculture, farmers have "grain-consuming animal units" which, according to the Tax Reform Act of 1986, are kept in "single-purpose agricultural structures, not pig-pens and chicken-coops.
- A "volume-related production scheduling adjustment" means closing an entire factory in General Motors doublespeak
- In 1971 the Pentagon tried to slip funding for the neutron bomb unnoticed into an appropriations bill by calling it an "enhanced radiation device"
- Airplanes don't crash, they just have "uncontrolled contact with the ground"
- Janitors are "custodial engineers", car mechanics are "automotive internists", elevator operators "members of the vertical transportation corps," and grocery store checkout clerks "career associate scanning professionals"
- President Reagan wasn't really unconscious while he underwent minor surgery, he was just in a "non-decision-making form"

Cars aren't used, they are "pre-owned"

Vinyl is "genuine imitation leather"

We have "real counterfeit diamonds"

"Negative patient care outcome" means that the patient died